

Refinance Value:

## **Product Comparison**

Prepared For:

Date Created: Wednesday, 10 April 2013

Security Value: \$ 450 000

Property Usage: Owner Occupied

Security Details: Purchase

First Home Buyer: No

State: VIC

Loan Value: \$ 427 500

Total Lending Facility: Loan Term: 30 Years

\$ 0

\$ 427 500

**Termination Period:** 5 Years

Loan to Valuation Ratio 95.00%

(LVR):

| S  |                       |   |
|--|-----------------------|---|
| Product Feature                            | Finloan, Quickstart   | Homeloans Ltd, Easy Saver                                   |
| Initial Interest Rate<br>(current / new)   | 5.86%                 | 6.73%   |
| Comparison Rate (AAPR)<br>(current / new)  | 5.92%                 | 6.79%   |
| Reverting Interest Rate<br>(current / new) | 0.00%                 | 0.00%   |
| Total establishment fees                   | \$706                 | <b>\$</b> 639   |
| Ongoing costs                              | \$0.00                | \$0.00  |
| Discharge Fees                             | \$608                 | <b>\$</b> 545   |
| Special Product?                           |                       |   |
| Offset Product                             | 100%                  | N/a   |
| Additional repayments                      | Yes                   | Yes   |
| Redraw facility                            | Yes                   | Yes   |
| Cost per redraw                            | \$ \$26 manual        | \$ \$0 via Phone & Internet Banking; client service<br>\$20 |
| Minimum redraw                             | \$100                 | \$500 client services - \$2000                              |
| Initial Rate Period                        |                       |   |
| Ongoing cost period                        | -N/A-                 | -N/A-   |
| Early Repayment Fee                        | N/a                   | N/a   |
| Split Fees                                 | \$110                 | \$100   |
| Switching/loan variation fee               | N/a                   | \$300.00  |
| Repayment Type                             | P&I                   | P&I<br>I/O  |
| Cost per repayment                         | \$0                   | N/a   |
| Minimum repayment                          | N/a                   | N/a   |
| Maximum repayment                          | N/a                   | N/a   |
| Maximum redraw                             | \$ To reducing amount | \$ To reducing amount                                       |
| Direct salary credit                       | Yes                   | Yes   |
| Periodic payments                          | No                    | Yes   |
| Equity Loan                                | No                    | No  |
| Card Types                                 | N/a                   | N/a   |
|  |                       |   |

| Product Feature                               | Finloan, Quickstart      | Homeloans Ltd, Easy Saver |
|---|--------------------------|---------------------------|
| Cheque book                                   | No                       | No                        |
| Separate loan accounts                        | 8                        | N/a                       |
| Free transactions p/m                         | 15 fee free transactions | 6 fee free transactions   |
| Minimum Ioan amount                           | \$50,000                 | \$50,000                  |
| LVR O/O                                       | \$50000 - \$750000 : 90% | \$50000 - \$750000 : 85%  |
| LVR INV                                       | \$50000 - \$750000 : 0%  | \$50000 - \$750000 : 85%  |
| Maximum cash-out amount                       | N/a                      | N/a                       |
| PAYE allowed                                  | Yes                      | Yes                       |
| LVR at which LMI is applicable                | 0%                       | 80.01%                    |
| P&I Initial Pmt, incl. Ongoing Fees (monthly) | \$2,524.73               | \$2,767.08                |

P&I Reverting Pmt, incl. Ongoing Fees (monthly)

This document is for indicative purposes only. The information is provided to assist in understanding the costs associated with a property purchase or refinance. All costs, fees, charges and calculations are estimates only and may vary. Other charges not listed above may also be payable. The comparison rate applies only to the example or examples given. Different amounts and terms will result in different comparison rates. Costs such as redraw fees or early repayment fees, and cost savings such as fee waivers, are not included in the comparison rate but may influence the cost of the loan.